**DIHK-Consultation on EU-MERCOSUR FTA-negotiations**

**14.09.2016**

1. How important are Mercosur markets for your sector as regards export potential, value chains and investment?
2. Please name the most important barriers in terms of market access and competition.
3. Which obstacles does your sector face in the Mercosur countries (e.g. high tariffs, burdensome customs procedures, technical and sanitary requirements, discriminatory conditions of competition, prohibitions)? Please rate them in order of importance (1-10) and specify the likely effect of their elimination.
4. Which kind of problems do you face as regards Sanitary and Phytosanitary issues?
5. Which kind of problems do you face in terms of technical regulations, standards and conformity assessment? Which solutions would facilitate trade for your business?
6. How do diverging customs procedures and regulations in different Mercosur countries affect your business?
7. Which preferential rules of origin, level of cumulation and maximum level of non-originating materials would you prefer?
8. Which issues are a priority for SMEs so that small companies can fully benefit from a possible trade agreement with Mercosur? What are main barriers for SMEs?
9. How would you describe access by EU companies, notably SMEs, to the necessary information on the conditions to access Mercosur markets?
10. Do you face the following customs problems, if yes, how important are they? (1 to 10)
    * inspections and controls during clearance
    * pre-shipment inspections
    * release times
    * fees and charges
    * confidentiality of data
    * data requirements
    * documentation requirements
    * compulsory use of customs brokers
    * transparency/publication of and access to trade regulations
    * discriminatory treatment
    * lack of uniformity in application of procedures
    * complexity in application of procedures
    * customs valuation
    * tariff classification
    * relations with/access to the customs authorities
    * co-ordination between different border agencies
    * use or non-use of information technology
    * application or non-application of relevant international standards
    * procedures for legal recourse/appeal
    * transshipment
    * reference pricing
11. Which regulatory measure/s of Trade in Services do you consider barriers hindering your trade and investment plans?
12. How do you judge the access of foreign companies to public procurement?
13. Which kind of problems do you face as regards intellectual property?
14. What issues do you face as regards Mercosur countries' transparency and regulatory practices in the development and adoption of trade-related rules and regulations?

If you want to give a more detailed account on your business interest in the EU-Mercosur trade negations, you can fill out the European Commission’s extensive questionnaire:

<http://trade.ec.europa.eu/consultations/index.cfm?consul_id=213&cookies=disabled>